

Message Text

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17

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 STR-04 EA-10 RSC-01 /035 W

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R 310930Z JAN 75

FM AMCONSUL MILAN

TO SECSTATE WASHDC 3906

INFO AMEMBASSY ROME

UNCLAS MILAN 0220

E.O. 11652: N/A

TAGS: EEWT EFIN XG JA

SUBJECT: BARTER-SWITCH HOUSES IN EAST-WEST TRADE

COMMERCE FOR SUZANNE PORTER, TRADE POLICY DIVISION, OEWTA/BEWT

1. CO.G.IS (COMPAGNIA GENERALE INTERSCAMBI), S.P.A.

THIS COMPANY, ESTABLISHED IN 1958, IS ONE OF THE LARGEST ITALIAN BARTER-SWITCH HOUSES WHICH ENGAGE IN EAST-WEST TRADE TRANSACTION. THE FIRM DEALS IN ALL PRODUCTS AND WITH ALL MARKETS BUT IT HAS BEEN NOTABLY ACTIVE IN TRADE WITH EASTERN-EUROPEAN COUNTRIES INCLUDING THE USSR AND PRC. CO.G.IS ADDRESSES ARE:

CORSO VENEZIA 54, MILAN , ITALY. TEL. 7742, TELEX 32191 COGIS.

COGIS OPERATES A MACHINE TOOL DIVISION AT CUSANO MILANINO (MILAN PROVINCE), 130 VIALE FULVIO TESTI, TEL. 9284461, AND RUNS ALSO A SMALL LIMITED PARTNERSHIP COMPANY COGIS DISBRIBUZIONE (EXPORT-IMPORT), 38 VIA CANOVA, MILAN, ITALY, TEL. 3103.

2. S.I.R.C.E. (IMPORT-EXPORT) S.P.A.

THIS BARTER-SWITCH COMPANY, ESTABLISHED AROUND 1950 IN MILAN, IS A LARGE IMPORTER-EXPORTER OF MACHINERY AND EQUIPMENT, COMPLETE PLANTS, SEMI-FINISHED PRODUCTS, RAW MATERIALS AND OTHER PRODUCTS OF ALL KINDS. REPORTEDLY, THE GREATEST MAJORITY OF THE VOLUME OF BUSINESS OF SIRCE IS WITH THE EASTERN EUROPEAN COUNTRIES, USSR AND PRC. THE EAST-WEST TRADE TRANSACTIONS ARE CARRIED OUT DIRECTLY AND

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OR ON BEHALF OF OTHER COMPANIES. S.I.R.C.E. S.P.A.

ADDRESSES ARE:

VIA LARGA 23, MILAN, ITALY, TELEPHONE 861451, TELEX 31288

SILSIL. SIRCE ALSO RUNS A BRANCH OFFICE IN ROME AT 141

VIA SICILIA, TELEPHONE 479958, TELEX 61513 GOLSIR. THIS

FIRM IS OFFICIALLY REPRESENTED IN MOSCOW, USSR AT THE HOTEL

UKRAINI 759 TELEPHONE 2432759, TELEX 459 SIRCE MSK.

3. AMCONSUL MILAN UNABLE TO LOCATE ANY REFERENCE TO INFINA

S.P.A., MILAN.FINA

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